

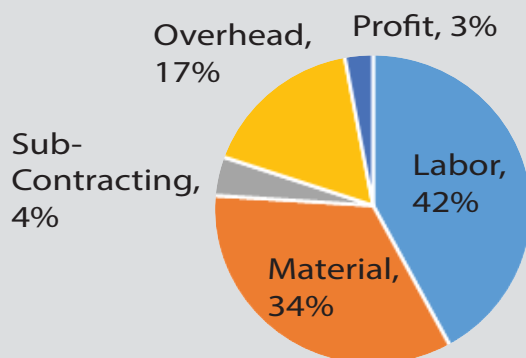


Solutions that Reduce Your Labor and Risk Associated with the Supply of Materials



- Improved profitability
- Stamp out inefficiencies
- Reduce inventory expense
- Improve product availability
- Decrease downtime

How similar is your business to the "typical" contractor?



A national survey of Electrical Contractors shows that an average of **40%** of project labor cost is considered to be unproductive time that is dedicated to managing materials.*

- Order
- Follow-up
- Wait for delivery
- Check-in
- Identify
- Mobilize
- Demobilize
- Request Returns
- Close-out

Leverage Revere's value-added Materials Management service in order to reduce your risk and improve profitability.

For example, a 1000 hour project could be broken up into 600 units of valuable labor, and 400 units of valueless labor. Through close collaboration, there is the potential to reduce unproductive labor by 200 hours. The labor efficiencies gained mirror impossible discounts on materials!

**Reference:
Dr. Perry Daneshgari, PHD, "Agile Construction For The Electrical Contractor", March 2015. Print*

Revere is a Local Market Leader

- 4th generation, family owned since 1919
- 8 locations serving Northern Illinois and Southern Wisconsin
- 7 regional warehouses
- Approx. \$22M in inventory
- 97% or better fill rate
- Representing over 300 manufacturers
- Solution-centric provider



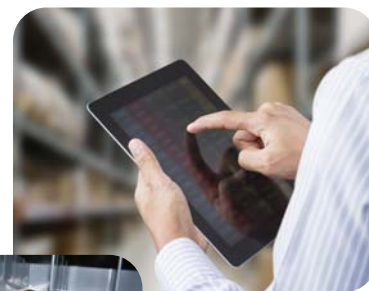
Why Use A Materials Management Program?

Improve profitability

- Reduce Risk
- Eliminate manageable lost time
- Optimize inventory & logistics
- Point of installation efficiency

Stamp out inefficiencies

- Issue fewer PO's
- Eliminate packaging waste
- Simplify field close-out
- Safe workplace



Additional Value Added Services

- Wireless order entry
- Bar-coding
- Bin restocking
- Team web portal
- Order staging
- Paralleling
- Pulling heads
- Emergency deliveries
- Kitting & carting
- EDI invoicing



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Materials Management

Custom and Scalable Solutions



Container



Clamshell



Cages



**Multi-Compartment
Reels**



Belly Cart



Pipe Tree



**Prefabrication
Services**



**Push Cart
Stocking**



**Custom
Solutions**

Ideal Progression

Pre-Construction
Meeting

Logistics
Review

Project
Pricing

Deploy

Continual
Evaluation

Process
Returns

Debrief

LOCATIONS

Corporate Office

8807 187th Street
Mokena, IL 60648
(312) 738-3636

975 Weiland Road
Buffalo Grove, IL 60089
(847) 499-6000

1220 Wenzel Road
Peru, IL 61354
(815) 224-1510

4602 Interstate Blvd
Loves Park, IL 61111
(815) 885-6500

1515 Walnut Ridge Dr.
Hartland, WI 53029
(262) 369-7100

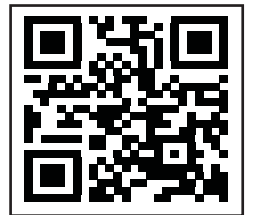
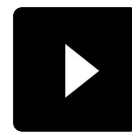
805 Plaenert Drive
Madison, WI 53713
(608) 257-4777

4201 Capital Circle
Janesville, WI 53546
(608) 755-3900

821 South Airline Road
Racine, WI 53406
(262) 635-5050

11540 W. Rogers Street
West Allis, WI 53227
(262) 549-1983

www.revereelectric.com



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**To Deliver Innovative and Industry Leading Customer Centric Solutions,
Products and Services to the Industrial Automation and Electrical Markets**